

Now in Our **24th**
Year of Teaching
Vehicle
Registration to
Dealership
Personnel

The Essentials of Vehicle Registration

Titles • Transfers • Penalties • BPA Program • Much More

The California New Car Dealers Association's *The Essentials of Vehicle Registration* seminar series has been scheduled at three locations this summer. CNCDA is the longtime leader in training of dealership DMV registration personnel, having trained nearly 10,000 DMV clerks that work in new car dealerships for more than twenty years.

All Attendees
receive a copy of the
**CNCDA
Vehicle
Registration
Manual**

This comprehensive seminar will provide in-depth instruction on the fundamentals of

doing DMV paperwork – perfect for the novice DMV Clerk or anyone needing the basic registration guidance. Training will cover preparation and submission of paperwork, setting up systems to avoid penalties, and learning how to prevent administrative service fees.

Additionally, for those more experienced in DMV processing, we will review some of the more complex problems that affect the DMV and F&I departments every day, including odometer laws, wholesale requirements, out of state deliveries, etc. Plus, all attendees will receive the *CNCDA Vehicle Registration Manual*. This new comprehensive book is loaded with helpful information and useful forms that you will find invaluable for use on a day-to-day basis. The manual also reviews how to perform electronic registrations through the DMV's Business Partner's Automation Program. Best of all, the manual is included in the price of admission – which is still just **\$199** for Association members (**\$279 for non-members**). All classes are scheduled from 9am – 4pm. Lunch is included.



The Essentials of Vehicle Registration

DATES AND LOCATIONS

9:00 a.m. – 4:00 p.m.

Cerritos

February 14, 2012
Cerritos College (Automotive Partner's Building)
11111 New Falcon Way
Cerritos, CA 90703
(562) 467-5252

San Diego

February 16, 2012
New Car Dealers Association
10065 Mesa Ridge Court
San Diego, CA 92121
(858) 550-0080

San Jose

February 15, 2012
Silicon Valley Auto Dealers Association
151 Metro Drive
San Jose, CA 95110
(408) 437-7557

Van Nuys

February 21, 2012
Airtel Plaza Hotel
7277 Valjean Avenue
Van Nuys, CA 91406
(818) 997-7676

Sacramento

February 22, 2012
University of Phoenix
2860 Gateway Oaks Drive
Sacramento, CA 95833
(916) 923-2107

Cost (per person):
\$199 – CNCDA Members
\$279 – Non Members



The Essentials of Vehicle Registration

COST: \$199 – CNCDA MEMBERS; \$279 – NON-MEMBERS*

Seminar Date: _____ Location: _____

Dealership: _____

Address: _____ City: _____ Zip Code: _____

Name: _____ Email: _____

Name: _____ Email: _____

Phone: _____ Amount Paid: \$ _____

Payment Type: AmEx Visa Mastercard Check payable to: *Motor Car Dealer Services, Inc.*

Credit Card #: _____ Security Code: _____ Exp. Date: _____ / _____

Name on Credit Card: _____ Signature: _____

✦ (Please include email address to receive registration confirmation) ✦

Return to: CNCDA, 1415 L Street, Suite 700, Sacramento, CA 95814 • 916-441-2599 • Fax 916-441-5612

Refund Policy: Refunds given only upon cancellation prior to 72 hours from date of seminar. No credits

*Not open to registration services and non-dealers.